



**Document No:**  
**Expression of Interest Document**  
**for**  
**“Outsourcing of Operations of Cargo Handling Equipments (CHE)**  
**at Ports of A&N Islands”**

**1 Profile of Port Management Board and Port Blair Port:**

Port Management Board, ANI came into existence from 1st April 1989 after bifurcation from the erstwhile Marine & Shipping Department of A & N Administration. The Port Management Board does the planning, development, operation and administration of all the ports in Andaman & Nicobar Islands. The Govt. of India has notified 24 ports in the Andaman & Nicobar Islands, however, the main shipping activities are carried out at Port Blair and 08 ports in other islands viz. Diglipur, Mayabunder, Rangat, Hut Bay, Car Nicobar, Katchal and Campbell Bay and these ports are notified as Wharfage ports.

**2 Scope of Works of Private Developer:**

- 2.1 The Port Management Board intends to outsource the operations of Cargo handling equipments at the above 9 Ports of A & N Islands and as part of considerations to start a process to grant a concession agreement through competitive bidding for the same, PMB is looking to obtain expressions of interest from all possible operators.
- 2.2 The EOI is expected to inter alia evaluate commercial viability and identify private developer with abilities to meet specific requirements, check the willingness of the operators to invest in the proposed project.
- 2.3 The details of Cargo handled and cargo equipment's available with Port in A & N Islands vis a vis their operational status is detailed as Annexure A & B respectively.
- 2.4 The bidder will have the option of utilizing present CHE for which appropriate rental charges will be fixed by PMB and also deployment of any additional equipment as per requirement of cargo being handled at the respective port.
- 2.5 The work may be taken up on BOT/DBOT/BOOT or any other concession or viability gap funding patterns for a period likely to provide a fair return on investment fee to Port Management board, ANI.
- 2.6 The private investor is expected to do all project utility and arrange investment for the entire project excluding space for parking the CHE which will be arranged by Govt. as equity or otherwise to the project or business.

**3 Important general notes:**

- 3.1 This invitation is issued only to elicit an Expression of Interest from Parties interested in the Project and does not constitute any binding commitment from Port Management Board, ANI to proceed with the Project or to invite any or all the Parties in the subsequent bidding process.



- 3.2 Port Management Board, ANI makes no guarantees about and takes no responsibility for the accuracy and completeness of this request for EOI and disclaims any liability for any interested party's use of the information.
- 3.3 This request for EOI is not intended to serve as the basis for an investment decision. Each recipient is expected to make an independent investigation and to obtain the necessary independent advice for submitting an EOI.
- 3.4 Port Management Board, ANI may change or replace any information contained in this request for EOI at any time, without giving any prior notice or providing any reason.
- 3.5 The details furnished in the Expression of Interest will not have any bearing on the tender evaluation and its finalization.
- 3.6 All clearances for outsourcing of operations of Cargo Handling Equipments (CHE) in A & N Islands will have to be obtained by the contractor. The PMB/A & N Administration will however facilitate establishment of the outsourcing of Cargo Handling Operations (CHE) in A & N Islands.

#### **4 The purpose and limits of the EOI process:**

- 4.1 Port Management Board, ANI is currently investigating the feasibility of a suitable vendor to whom Port area would be made available for parking of Cargo Handling Equipments along with all associated infrastructure.
- 4.2 As part of establishing the feasibility, particularly what scale and type of market interest there is in it, Port Management Board, ANI invites prospective investors to submit EOI following the format in paragraph 6 below.
- 4.3 Port Management Board, ANI will assess the EOI and will use the information to complete its feasibility study. If found feasible, Port Management Board, ANI will use the EOI information it received to compile bid documentation, and a competitive bid will follow.
- 4.4 Port Management Board, ANI reserves the right to ask any investor that submits an EOI questions for clarity.
- 4.5 Submitting an EOI does not constitute a bid. No investor will be bound by anything contained in their EOI submission. The information in the EOI will be used solely for Port Management Board, ANI to complete its feasibility study and to prepare bid documentation if it decides to proceed with the project.
- 4.6 Port Management Board, ANI will acknowledge receipt of all EOI received, but reserves the right not to proceed any further with the proposal.
- 4.7 If the bidding process follows for the opportunity at Port Blair Port, all interested parties that submitted EOI will be invited to bid.
- 4.8 The private party will be granted rights to outsource cargo handling operations in A & N Islands with all associated infrastructure for a period likely to provide a fair return on investment. In return, the private party will meet agreed environmental, development, operating and other obligations required for the project, and pay fee to Port Management board, ANI. At the end of the agreement term, the facility reverts to the institution.



**5. Public Tender process:**

The concession for the Project is planned to be granted through a two-stage bidding process. The first stage will include the prequalification of interested parties. The requisites for this prequalification will be issued through a Request for Qualification document. Requisites will cover technical, financial and environmental criteria. The second stage involves issuance of the Request for Proposals for prequalified bidders only, in order to grant the concession according to the terms and conditions of the RFP and the Port Regulations

**6. Participation:**

- 6.1 Investors interested in this opportunity should submit information under the headings below. They are welcome to provide additional information.
- 6.2 Interested parties in participating in an international public tender process for the Project should deliver their expressions of interest, by submitting a formal written letter to Chief Port Administrator, Port Management Board, A & N Islands, according to the letter format enclosed as Annexure C, by not later than 1600 hrs (local time) on ....., 2019.
- 6.3 The expression of interest shall contain following details:
  - a. Their financial capability
  - b. Business presence in the field of Port or similar operations
  - c. Technical expertise in undertaking projects in Port Sector.
  - d. List of similar Port project completed during previous years
  - e. What level of capital investment would you be prepared to consider?
  - f. What period of agreement would you deem viable?
  - g. Details of Sea Area required?
  - h. What specific conditions would encourage you to bid?
  - i. What specific conditions would discourage you from bidding?
- 6.4 Proposal including above details may be sent via email, Post or courier to:  
Chief Port Administrator,  
Port Management Board,  
Andaman & Nicobar Islands  
Port Blair-744101, INDIA  
Phone: 91-3192-233679, 232773 , Fax : 91-3192-233675  
e-mail: cpapmb2015@gmail.com/aepmb2016@gmail.com

Once the PMB, A & N Islands decide to start the Public Tender Process to grant the concession, the PMB, A & N Islands will publish the corresponding tender documents to the public in general. In addition, the PMB, A & N Islands will contact directly those interested parties that have submitted their expressions of interests as described herein.

**Sd /-  
Chief Port Administrator**



**Annexure – A**

<b>Cargo Handled</b>						
<b>Year</b>	<b>2013-14</b>	<b>2014-15</b>	<b>2015-16</b>	<b>2016-17</b>	<b>2017-18</b>	<b>2018-19</b>
Bulk & Break bulk (Million T)	0.84	0.80	0.95	0.97	0.93	0.84
Containers (TEUs)	32,397	37,002	39,206	47050	51856	60005

<b>Cargo Forecast</b>						
<b>Year</b>	<b>2019-20</b>	<b>2020-21</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>
Bulk & Break bulk (Million T)	0.84 to 0.90					
Containers (TEUs)	69000	79400	91000	105000	120000	140000



**Annexure - B**

**List of Cargo Handling Equipments**

Sl. No.	Name of the CHE available	Year of Commissioning	Make	Type	SWL/ Boom Reach
<b>HADDO TERMINAL</b>					
1	30 T Mobile Crane -1	2015	Escorts Ltd.	Mobile	30T @ 3 Mtr. radius
2	30 T Mobile Crane - 2	2016	Escorts Ltd.	Mobile	30T @ 3 Mtr. radius
3	40 T Truck Mounted Mobile Crane	2015	TIL Ltd.	Mobile	40T @ 3 Mtr. radius
4	830 ES Truck mounted Mobile Crane	1993	TIL	Mobile	25 T @ 3 Mtr. radius
5	25 Ton Forklift	1991	Texmaco	Fork lift	25 T
6	25 Ton Forklift	2007	Indital	Fork lift	25 T
7	45 T Reach Stacker	2001	TIL Ltd.	Container Handler	45T
8	45 T Reach Stacker	2007	Indital	Container Handler	45 T
9	25 T ELL Crane	1995	Braithwaite	ELL	25 T @ 23 Mtr. radius
10	25 T ELL Crane	2010	Mukund	ELL	25 T @ 23 Mtr. radius
11	6 T ELL Crane	1997	Mukund	ELL	6 T @ 23 Mtr. radius
12	6 T DELL Crane	2000	Mukund	DELL	6 T @ 23 Mtr. radius
13	3 T Forklift – AF - 23	2001	TIL Ltd	Fork lift	3 T
14	3 T Forklift – AF - 24	2001	TIL Ltd	Fork lift	3 T
15	5 T Forklift – BF-5	2009	Godrej	Fork lift	5 T
16	5 T Forklift – BF-7	2012	Godrej	Fork lift	5 T
17	5 T Forklift – 9 Nos.	2016	Godrej	Fork lift	5 T
18	10 T Forklift – V-3	2015	Kion India	Fork lift	10 T
19	10 T Forklift – V-4	2016	Kion India	Fork lift	10 T
20	10 T Forklift – V-5	2016	Kion India	Fork lift	10 T
21	20 T Turbo AN 4709	1990	Tata	Container Handler	20 T
22	20 T Turbo AN 8116	1993	Tata	Container Handler	20 T



23	20 T Trailer – 3 Nos.	1989/1992	---	Container Handler	20 T
24	40 T Turbo Tractor -1	2016	Tata	Container Handler	40 T
25	40 T Turbo Tractor -2	2016	Tata	Container Handler	40 T
26	Spreader for handling 20 FT container- 07 Nos.	2016	NCGB	Container handler	20 T
27	Spreader for handling 40 FT container- 02 Nos.	2016	NCGB	Container handler	40 T
<b>PHOENIX BAY HARBOUR COMPLEX</b>					
28	3 Ton Forklift - AF-21	1992	Godrej	Fork lift	3 T
<b>CHATHAM TERMINAL</b>					
29	6 T ELL Crane	2012	Mukund	ELL	6 T @ 23 Mtr. radius
<b>JUNGLIGHT TERMINAL</b>					
30	30 T Tyre Mounted Crane	2010	Voltas	Mobile	30 T @ 3 Mtr. radius
31	5 T Forklift – BF-6	2012	Godrej	Fork lift	5 T
<b>HAVELOCK</b>					
32	20 Ton Mobile Crane VLRT20	2009	Voltas	Mobile	20 T @ 3 Mtr radius
<b>RANGAT</b>					
33	5 T Forklift		Godrej	Fork lift	5 T
34	30 T Truck Mounted Crane	2016	Sany	Mobile	30 T @ 3 Mtr. radius
<b>MAYABUNDER</b>					
35	30 T Mobile Crane	2015	TIL Ltd.	Mobile	30 T @ 3 Mtr. Radius
36	10 T Forklift	2016	KION India	Container handler	10 T
37	3 Ton Forklift	1987	Godrej	Fork lift	3 T
38	Spreader for handling 20 FT Container	2016	NCGB	Container handler	20 T
<b>DIGLIPUR</b>					
39	20 T Mobile Crane	2015	TIL Ltd.	Mobile	22 T @ 3 Mtr. radius
<b>HUTBAY</b>					
40	5 T Forklift	2016	Godrej	Fork lift	5 T
41	10 T Forklift	2016	KION India	Fork lift	10 T
42	RT 630 C Mobile Crane (30 T)	2006	TIL Ltd.	Mobile	30 T @ 3 Mtr. radius



43	Spreader for handling 20 FT Container	2016	NCGB	Container handler	20 T
<b>CAR NICOBAR</b>					
44	10 T Forklift	2016	KION India	Container handler	10 T
45	5 T Forklift		Godrej	Fork lift	5 T
46	30 T Mobile Crane RT630	2006	TIL Ltd.	Mobile	30 T @ 3 Mtr. radius
<b>KAMORTA</b>					
47	30 T Mobile Crane RT630	2015	TIL Ltd.	Mobile	30 T @ 3 Mtr. radius
48	5 T Forklift - BF-6	2007	Voltas	Fork lift	5 T
49	5 T Forklift - BF-8	2007	Voltas	Fork lift	5 T
<b>KATCHAL</b>					
50	30 T Mobile Crane RT30	2015	Escorts	Mobile	30 T @ 3 Mtr. radius
<b>CAMPBELL BAY</b>					
51	6 Ton ELL Wharf Crane	2013	Mukund	ELL	6 Ton @ 23 Mtr Radius
52	830 M Hydra Truck Mounted Crane	1999	TIL Ltd	Mobile	25 Ton @ 3 Mtr Radius
53	20 Ton Mobile Crane RT 620	2006	TIL Ltd	Mobile	20 Ton @ 3 Mtr Radius
54	5 Ton Forklift	2007	Voltas	Fork lift	5 T
55	10 T Forklift	2016	Kion India	Container handler	10 T
56	Tractor - Trailer 20 Ton	2016	Sonalika Intl	Container handler	20 T



**Annexure - C**

**[COMPANY LOGO]**

**[Date signed]**

To,  
Chief Port Administrator,  
Port Management Board,  
Andaman & Nicobar Islands  
Port Blair-744101, INDIA

Sub: Submission of EOI for Outsourcing of operations of CHE in A & N Islands-reg.

Dear .....,

The undersigned submits this expression of interest in response and according to the request issued by the Port Management Board, A & N Islands to participate in the international public tender process for the concession of Outsourcing of operations of CHE in Andaman & Nicobar Islands

We authorize the PMB, A&N Islands to disclose freely this expression of interest.

Name of the Company

\_\_\_\_\_ [Signature of authorized representative]

[Name of interested Party's Authorized Representative]

[Title of Authorized Representative]

[Address]